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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0887
October 14, 1987

AUGUST

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,013,637	1,590,079	-36.3%	220,725	294,881	-25.1%	1,234,362	1,884,960	-34.5%
(+) Production	586,078	513,924	14.0%	103,661	114,589	-9.5%	689,739	628,513	9.7%
(-) Ending Inventory	1,029,167	1,618,269	-36.4%	180,441	302,352	-40.3%	1,209,608	1,920,621	-37.0%
(=) Total Disappearance	570,548	485,734	17.5%	143,945	107,118	34.4%	714,493	592,852	20.5%
(-) Exports	253,561	163,966	54.6%	96,439	39,834	142.1%	350,000	203,800	71.7%
(=) Disappearance-Canada & United States	316,987	321,768	-1.5%	47,506	67,284	-29.4%	364,493	389,052	-6.3%

TWO MONTHS (JULY-AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,689,576	-25.4%	219,620	294,222	-25.4%	1,479,296	1,983,798	-25.4%
(+) Production	935,378	814,694	14.8%	199,976	235,924	-15.2%	1,135,354	1,050,618	8.1%
(-) Ending Inventory	1,029,167	1,618,269	-36.4%	180,441	302,352	-40.3%	1,209,608	1,920,621	-37.0%
(=) Total Disappearance	1,165,887	886,001	31.6%	239,155	227,794	5.0%	1,405,042	1,113,795	26.1%
(-) Exports	540,329	436,131	23.9%	155,144	126,782	22.4%	695,473	562,913	23.5%
(=) Disappearance-Canada & United States	625,558	449,870	39.1%	84,011	101,012	-16.8%	709,569	550,882	28.8%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,479	1,210										
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1987

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1987 AUG	1986	MINE SITE	OFFSITE	1987	1986	1987 AUG	1986
MURIATE								
Special Std.	21,414	19,709	25,132	22,918	48,050	28,948	14,706	17,122
Standard	177,187	198,877	199,681	182,129	381,810	471,641	182,425	120,575
Chemical	6,302	6,168	5,005	2,585	7,590	5,000	6,013	6,711
Coarse	191,902	144,760	149,126	105,619	254,745	582,362	212,696	192,804
Granular	240,042	191,071	182,617	150,053	332,670	567,897	252,955	206,781
Soluble	40,912	50,374	67,861	74,176	142,037	173,877	17,009	37,771
SULPHATES	11,980	17,554	29,614	13,092	42,706	90,896	28,689	11,088
TOTAL	689,739	628,513	659,036	550,572	1,209,608	1,920,621	714,493	592,852

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987	1986
MURIATE										
Special Std	15	19	5,669	17,148	-	-	-	-	5,684	17,167
Standard	20,836	32,412	167,660	87,938	17,226	13,493	290	-	206,012	133,843
Chemical	-	-	-	-	5,300	5,402	616	432	5,916	5,834
Coarse	231,963	183,259	20,592	12,669	-	-	-	-	252,555	195,928
Granular	133,436	101,827	125,833	68,100	-	-	-	-	259,269	169,927
Soluble	18,428	7,244	9,895	13,651	7,463	7,317	-	-	35,786	28,212
SULPHATES	4,555	7,269	19,445	3,862	652	167	-	-	24,652	11,298
TOTAL	409,233	332,030	349,094	203,368	30,641	26,379	906	432	789,874	562,209

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

AUGUST 1987

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1987 AUG	1986	MINE SITE	OFFSITE	1987	1986	1987 AUG	1986
MURIATE								
Standard	31,380	39,461	63,784	-	63,784	114,819	32,485	36,475
Chemical	1,621	1,300	1,242	-	1,242	1,000	699	2,741
Coarse	11,951	7,074	13,683	-	13,683	14,574	8,620	10,739
Granular	45,491	47,200	58,144	23	58,167	76,063	72,178	40,383
Soluble	1,238	2,000	859	-	859	5,000	1,274	5,692
SULPHATES	11,980	17,554	29,614	13,092	42,706	90,896	28,589	11,088
TOTAL	103,661	114,589	167,326	13,115	180,441	302,352	143,945	107,118

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987	1986
MURIATE										
Standard	5,075	5,625	13,682	18,799	10,623	7,299	290	-	29,670	31,723
Chemical	-	-	-	-	402	1,557	278	270	680	1,827
Coarse	8,303	3,094	1,389	482	-	-	-	-	9,692	3,576
Granular	18,748	15,528	61,355	16,421	-	-	-	-	80,103	31,949
Soluble	646	1,200	-	0	722	0	-	-	1,368	1,200
SULPHATES	4,555	7,269	19,445	3,862	652	167	-	-	24,652	11,298
TOTAL	37,327	32,716	95,871	39,564	12,399	9,023	568	270	146,165	81,573

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1987

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1987 AUG	1986	MINE SITE	OFFSITE	1987	1986	1987 AUG	1986
MURIATE								
Special Standard	21,414	19,709	25,132	22,918	48,050	28,948	14,706	17,122
Standard	145,807	159,416	135,897	182,129	318,026	356,822	149,940	84,100
Chemical	4,681	4,868	3,763	2,585	6,348	4,000	5,314	3,970
Coarse	179,951	137,686	135,443	105,619	241,062	567,788	204,076	182,065
Granular	194,551	143,871	124,473	150,030	274,503	491,834	180,777	166,398
Soluble	39,674	48,374	67,002	74,176	141,178	168,877	15,735	32,079
TOTAL	586,078	513,924	491,710	537,457	1,029,167	1,618,269	570,548	485,734

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987	1986
MURIATE										
Special Std	15	19	5,669	17,148	-	-	-	-	5,684	17,167
Standard	15,761	26,787	153,978	69,139	6,603	6,194	-	-	176,342	102,120
Chemical	-	-	-	-	4,898	3,845	338	162	5,236	4,007
Coarse	223,660	180,165	19,203	12,187	-	-	-	-	242,863	192,352
Granular	114,688	86,299	64,478	51,679	-	-	-	-	179,166	137,978
Soluble	17,782	6,044	9,895	13,651	6,741	7,317	-	-	34,418	27,012
TOTAL	371,906	299,314	253,223	163,804	18,242	17,356	338	162	643,709	480,636